## → Attain Partners

# **Healthcare Practice Dedicated Focus:** Fundraising Strategy and Growth

Our work with hospital foundations and healthcare organizations is exclusively dedicated to supporting the entire revenue growth life-cycle for mission-driven organizations. Our steadfast commitment to fundraising and philanthropy is built on an understanding that successful revenue strategy, attainment, and growth fuels mission impact and improved patient outcomes.

#### STRATEGY AND VISIONING

- Revenue & Growth Strategic Planning Portfolio Assessment
- · Portfolio Assessment
- Campaign Planning
- · People Centered
- Change Management
- Product Selection (CRM, ERP Fundraising)
- · Business Process Consulting

### **TECHNOLOGY**

- Salesforce Innovation (Nonprofit Cloud, Data Cloud, Al, Mulesoft)
- Salesforce Digital Engagement (Marketing Cloud)
- Salesforce Managed Services
- Custom App Development
- · Enterprise Business Solutions
- Advanced Analytics
- Data Science

#### **UTILIZATION & INNOVATION**

- · Campaign Management
- · Campaign Managed Services
- Ongoing Executive Alignment/ Innovation Assessment
- Analytics
- Data Segmentation
- Team Enablement, Training, and Coaching



187

Advancement/fundraising engagements completed



42

Hospitals served



40+

Prosci certified change management staff



**50%+**Staff from industry





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