

Research Enterprise Pro Forma Statement of Revenues and Expenses Planning Tool

THE CHALLENGE

Academic and research institutions are facing uncertain and volatile times—with significant federal funding cuts, reduced indirect cost reimbursement, budget cuts, and other budgetary and policy changes, leaving organizations struggling to make confident financial forecasts and recommendations regarding the research enterprise.

OUR SOLUTION

For all defined fund groups comprising the research enterprise, we develop a multi-year projection model including a research-based Statement of Revenues and Expenses, which can be readily updated for changes in key assumptions and your organization's latest research enterprise financial information. This tool will provide a segregated perspective of direct research costs, the share of institutional indirect costs, and the revenue related to the research enterprise. The model will help institutions estimate the impact of changes in federal support. As the user enters estimated adjustments to federal funding, other sponsored funding, indirect cost reimbursement, institutional support, or allocations of institutional indirect costs to research, the model will project the impact on the Research Statement of Revenues and Expenses.

KEY BENEFITS

Research Enterprise Financial Planning Perspective

- Promote a greater understanding of the full Research Enterprise financial picture.
- Provide a framework for making decisions related to increasing or reducing support of sponsored research funds.
- Provide an understanding of the key drivers of the research “bottom line”.
- Enhance stewardship of research related funds.
- Allow an institution to project cash flow needs of the research enterprise.

Comprehensive Decision-Making Approach

- Establish a more rigorous planning approach that will help to inform strategic decisions and the

annual budget / resource allocation process related to research activities.

New Financial Analysis Focus and Communication Strategy

- Define the financial reporting format and deliverables to be utilized by institutional leadership in presenting your organization's long range financial plan for research.

Scenario Planning

- Provide flexibility to perform “what if” scenarios and other sensitivity analysis with respect to unknown variables and contemplated strategies of the Research Enterprise.



WHY ATTAIN PARTNERS?

Experienced Team.

We are experts in providing financial strategy and performance improvement services.

Custom Solution.

We work closely with you to develop a model that meets your organization's needs.

Results-Driven.

We are dedicated to exceeding expectations and delivering superior results.

Schedule a consultation

to learn how we can help you navigate these uncertain times and strategically plan for the road ahead.

Not just powering the future—empowering it.

Attain Partners is a leading management, technology, and compliance consulting firm delivering services and solutions to advance client missions across the education, nonprofit, healthcare, and state and local government landscapes. We're an innovative and values-driven firm working to disrupt the status quo to change the world and improve the lives of those we serve. For more information, visit attainpartners.com.