

Library Consulting Services

LIBRARY STRATEGY

Our top priority is to provide strategic directives that fit our clients' environment, that is obtainable and relevant to their specific goals, and that highlight their individual strengths. Here are some of the ways Attain Partners can help:

- ▶ Organizational Review
- ▶ Collection Development and Management
- ▶ Process Mapping
- ▶ Financial Review
- ▶ Short- and Long-Term Strategic Plans



Attain Partners Approach

- ▶ Detailed community assessment that directly ties to components of a strategic plan
- ▶ Strategic planning framework that fosters an iterative feedback loop for plan buy-in and adoption



Industry Experience

- ▶ Serving 350+ public sector institutions nationwide
- ▶ Extensive experience working with colleges and universities on large scale strategic plans
- ▶ On-the-ground work in public libraries



Qualified Team

- ▶ 35+ years library experience, serving on library professional advocacy groups
- ▶ Subject Matter Experts: university, public and school libraries, DEI, research methodology
- ▶ Consultants are librarians!



The Attain Advantage

- ▶ Proven performance delivering a high-quality, actionable strategic plan to achieve collaborative and impactful outcomes

Our consultants are career Librarians with access to large-firm resources.

Attain Partners is the only consulting firm with a library cost analysis study methodology approved by the federal government that has been used and accepted for almost 40 years.

LIBRARY COST STUDIES

Library costs are often overlooked when educational institutions are developing F&A cost proposals for indirect cost recovery—the standard FTE approach only accounts for the salaries of full-time employees. Attain Partners' approach employs a library user survey to assign a specific percentage of use to funded research projects for all library materials, services, and space. Then, we can designate salaries and benefits, physical space, collection materials, and online resources for funded research reimbursements.

Our methodology delivers consistent results to universities seeking to improve and maintain their F&A rates and maintains the higher rates by continuing to perform the studies for subsequent F&A proposals. We have performed these studies over 130 times across more than 40 university libraries. We have helped raise universities' rates an average of 1.2 points, which equals approximately \$1.2 million/year on a \$100 million base.

Benefits to the University Library



Showcases the library's value to the university



More money for the university equals more money for the library



DATA IS EVERYTHING

- Space
- Programming
- Users
- Financials
- Resources

➤ **Attain Partners**

Not just powering the future—empowering it.

Attain Partners is a leading strategy, technology, and compliance consulting firm delivering services and solutions to advance client missions across the education, nonprofit, healthcare, and state and local government landscapes. We're an innovative and values-driven firm working to disrupt the status quo to change the world and improve the lives of those we serve.

For more information, please visit attainpartners.com or contact info@attainpartners.com