



Salesforce for Education

By harnessing the transformational power of Salesforce, higher education organizations can engage with constituents in new and innovative ways. Whether for recruiting and admissions, student advising and case management or alumni engagement, institutions can leverage the Salesforce platform to improve collaboration, streamline business processes and improve efficiencies. Attain Partners has a proven record of delivering Salesforce solutions tailored to help higher education clients execute against business requirements and realize a rapid return on investment. Specializing in enterprise-scale CRM projects on the Salesforce platform, Attain Partners helps clients realize their objectives and achieve organizational transformation through strategy development, implementation, change management, and managed support.

Leveraging a proven and robust methodology developed over more than a decade as a Salesforce partner and more than 600 implementations, Attain Partners offers a demonstrated track record of delivering high quality solutions on time and ahead of expectations. Attain Partners utilizes a user story approach, working with clients to first gather requirements to ensure alignment on objectives, priorities and budget. Implementation is completed in an iterative manner, so that stakeholders can review the solution and provide feedback along the way. This approach ensures continual alignment and provides opportunities to make adjustments so that the resulting solution meets the needs of the client while providing a compelling user experience.

In addition to strong technical Salesforce capabilities, Attain Partners brings a strategic management consulting approach to Salesforce implementations. Our experienced team can help assess opportunities and develop strategies to optimize your Salesforce investment, including creating roadmaps to identify priorities and fully leverage Salesforce along your transformation journey. Our holistic approach encompasses a range of disciplines necessary to drive successful adoption and optimal results.



Focus Areas

- ▶ Strategic Roadmaps
- ▶ Recruiting and Admissions
- ▶ Student support services
- ▶ Executive and Continuing Education
- ▶ Corporate Relations and Technology Transfer
- ▶ Alumni Relations and Advancement
- ▶ Digital Engagement
- ▶ Faculty Engagement

Core Services

- ▶ Full Life Cycle Implementation
- ▶ Declarative Business Process Automation
- ▶ Custom Development
- ▶ Large Data Set Migrations
- ▶ Complex Integrations
- ▶ Change Management
- ▶ Business Process Design

Multi-cloud Support

- ▶ Sales and Service
- ▶ Education – EDA and Salesforce Advisor Link
- ▶ Community
- ▶ Marketing
- ▶ Analytics

Managed Services

- ▶ Annual Support Plans
- ▶ Marketing Strategy
- ▶ Marketing Service Bureau



Education Cloud



Not just powering the future—empowering it.

Based in McLean, Va., Attain Partners is a leading management, technology, and compliance consulting firm delivering services and solutions to advance client missions across the education, nonprofit, healthcare, and state and local government landscapes. We're an innovative and values-driven firm working to disrupt the status quo to change the world and improve the lives of those we serve.

For more information, please visit attainpartners.com or contact us at info@attainpartners.com.